

Key Insights of the Webinar

What Gets You Hired in Law and the Emerging Non-Traditional Roles in a Diversifying Legal Market

Understanding Career Choices

- There is no single path that works for everyone.
- Career decisions should balance interest, aptitude, and financial realities.
- Specializations can evolve over time; it does not have to be fixed from day one.

Importance of Strong Fundamentals

- Legal research skills remain essential.
- Drafting clarity and precision are critical.
- Basic legal concepts must be clear.
- Communication skills play a major role in professional growth.

Making Internships Meaningful

- Internships should be treated as a serious learning opportunity - 'Soft Launch Pad'.
- Professionalism, punctuality, and work ethic matter.
- Asking for work and accepting feedback positively leaves a strong impression.
- Many job opportunities originate from internships.

What Law Firms Look for in Candidates

- Conceptual clarity and subject knowledge.
- Ownership mindset and responsibility.
- Ability to work under pressure.
- Team compatibility.
- A well-structured and properly formatted CV.

Emerging and Non-Traditional Career Roles

- Legal tech and regulatory tech.
- Compliance and risk management roles.
- Policy and advisory positions.
- Law firm management and business development.

- AI and technology-related legal functions.
- Global Capability Centres (GCCs)

Role of Technology and AI

- AI is a supportive tool, not a replacement for lawyers.
- Young professionals must learn to use technology responsibly.
- Critical thinking and verification remain essential.

Advice for First-Generation Lawyers

- Starting without a legal background is not a permanent disadvantage.
- Patience and consistency are important.
- Beginning small and building gradually is completely valid.
- Don't sit idle. Keep working, even if it means doing internships, until you get the job you want.

Importance of Networking

- Networking is essential at every stage of a legal career.
- It involves building genuine professional relationships.
- Long-term opportunities often arise from strong networks.
- Sending LinkedIn connection requests is not networking.

Entrepreneurship in the Legal Field

- Entrepreneurship involves responsibility, not just independence.
- Managing people and expectations is crucial.
- Resilience and adaptability are necessary for growth.

The overall message of the webinar was: build strong fundamentals, stay adaptable, invest in relationships, and approach your career with clarity and professionalism.